

Quarterly Financial Report – Alcoholics Anonymous (“AA”)
September 30, 2025 (Third Quarter) Unaudited Financial Statements

Part I: Overview and Intended Use

The purpose of the Quarterly Financial Report (“QFR”) is to provide regular updates on the financial status of its service entities – the General Service Board of Alcoholics Anonymous, Inc. (“GSB”), Alcoholics Anonymous World Services, Inc. (“AAWS”) and the AA Grapevine, Inc. (“AAGV”) that may be shared with the Fellowship of AA. The operations of these entities include all operations of the General Service Office and Grapevine Office at 475 Riverside Drive in New York City. Pursuant to an Advisory Action of the 73rd General Service Conference, this report is distributed each quarter, in English, French and Spanish, to all Conference Members following the quarterly meetings of the GSB. These statements are unaudited and as such are subject to revision.

The QFR Consists of:

- Narrative – Parts II through V Below
- AAWS/GSB Financial Statements
 - Comparative Balance Sheet
 - Comparative Income Statement
 - Monthly Income Statement
 - Graphs – Contributions, Gross Literature Sales, Gross Margin, Operating Expenses
 - Capital Projects Report
 - 2025 Reforecast Budget
- AAGV Financial Statements
 - Statement of Activities – Grapevine
 - Statement of Activities – La Viña
 - Statement of Financial Position/Balance Sheet
 - Rolling Cash Flow Forecast
 - Comparative Income Statement

Note: An Advisory Action of the 75th GSC has expanded the QFR Scope to include reporting on current capital projects and current and estimated maintenance costs. This information is included in this report and will be included in all subsequent QFRs.

Note: Balance Sheet and Statement of Financial Position are terms for standard financial reports that show a schedule of assets, liabilities and net assets (assets left over after liabilities). Income Statement and Statement of Activities are both terms for a schedule of revenue, income, and gains minus expenses and losses.

Respectfully Submitted by the Trustees Finance and Budgetary Committee on behalf of the GSB.

Part II: AAWS/GSB Financial Statements

Consistent with past practice, throughout the year accounting, unaudited reporting, and budgeting for AAWS and the GSB are consolidated. The breakdown for each individual entity is provided annually in the audited financial statements that are available to everyone in the Final Conference Report.

II. A. Executive Summary

For the nine months ended September 30, 2025, total operating revenue is \$13,775,293 which is about 6% less than the YTD budget of \$14,608,870. Total operating expenses before depreciation are \$13,650,321, which is about 3% less than the YTD budget of \$14,059,309. Operating surplus before depreciation is \$124,971 compared to a YTD budgeted surplus of \$549,561. Literature accounts receivable is \$520,329, of which 35.5% is current, 28.1% is less than 60 days past due, and 36.4% is more than 60 days past due. The reserve fund is at 6.20 months of 2025 budgeted GSO, GV, and LV operating expenses.

II. B. AAWS/GSB Key Financial Indicators (“KFI”)

GREEN – Favorable Variance

YELLOW – Unfavorable Variance, Informative

RED – Unfavorable, Trustees Finance/Board action and/or discussions ongoing

Indicator	YTD Actual Versus Budget	Versus Prior Year (nine months ended September 30, 2024)
Contributions	\$7.077M vs \$7.920M, 11% less than budget	\$7.077M vs \$8.096M, 13% less than prior year
Gross Literature Sales	\$11.951M vs \$11.200M, 7% more than budget	\$11.951M vs \$10.812M, 11% more than prior year
Net Literature Sales (Gross Margin) ¹	\$5.965M vs \$5.739M, 4% more than budget	\$5.965M vs \$5.861M, 2% more than prior year
Gross Margin as a Percentage of Gross Literature Sales	49.9% versus 51.2%	49.9% versus 54.2%
Operating Expenses before depreciation	\$13.650M vs \$14.059M, 3% less than budget	\$13.650M vs \$13.417M, 2% more than prior year
Operating Surplus before depreciation	\$125K vs \$550K	\$125K vs \$1.176M
Reserve Coverage (# of months)	6.20	6.41

¹To explain gross margin, if a hard cover Big Book is sold for \$12, \$12 goes to gross literature sales. If that book cost \$6.12 to print and mail, net sales are what we keep, in this case \$5.88. The Gross Margin percentage on this sale is $5.88/12.00 = 49\%$.

II. C. Comparative Balance Sheet Notes

Cash – Cash increased \$790K from the prior year due to cash receipts from International Convention (IC) registration and convention item sales less cash disbursements to Convention vendors. The International Convention has a separate budget and profit and loss statement, but the funds received and disbursed to date are recorded on our Balance Sheet in accordance with generally accepted accounting principles (GAAP). This cash is not additional surplus for the General Service Board or AAWS because there were associated pending expenses paid after September 30. A detailed budget and P&L for the 2025 IC is the responsibility of the convention management vendor Talley Management Group (TMG) with AAWS Board oversight. Reporting on these financials is separate and ongoing and includes a full accounting of Convention income and expenses. However, funds related to Convention are our assets and must be included on our Balance Sheet as such.

Accounts Receivable – Accounts receivable, including the receivable from Grapevine, decreased \$32K from the prior year due to robust receivable collections in September.

Prepaid Expense – Prepaid expense decreased by \$604K because prepaid expenses associated with the Convention have been moved from prepaid expense to the Convention income statement as expenses.

Literature Inventory – Literature inventory was higher in prior years due to the intention to prevent stock-outs during the supply chain issues experienced in 2021 – early 2023. The inventory level as of September 30, 2025 represents “typical” desired levels. Since cash is tied up in inventory before it is sold, the AAWS Board carefully reviews printing of literature to meet needs without maintaining excessive levels of inventory. A 3-year history further reflects this trend:

Date	Balance	Reduction from 2023
9/30/23	\$4.136M	
9/30/24	\$3.055M	26%
9/30/25	\$3.284M	21%

Reserve Fund and Grapevine Subscription Liability– See section IV.

Net Fixed Assets – Net Fixed Assets (durable property used for more than one year) decreased by \$1.300 million over the past year due to depreciation in excess of capital expenditures and amortization of the “Right-to-Use” Asset which quantifies the economic benefit of the leased space at 475 Riverside Drive.

Postretirement Medical Fund – These assets of \$9.640 million and liabilities of \$5.190 million relate to the postretirement medical insurance program which was closed to new hires as of 2016. Asset values vary throughout the year based on premium payments and changes in market value. The liability is recalculated annually by our actuaries based on changes in medical insurance premiums and retiree life expectancies. As of September 30, 2025, the plan had \$4.450 million more investment assets than required to meet benefits when due.

Accounts Payable and Accrued Expenses – Accounts payable and accrued expenses increased \$763K from 2024 due to less prompt payment of invoices resulting from lower contributions revenue.

Defined Benefit Pension Liability – The defined benefit pension plan was closed to new hires as of January 1, 2013. The assets are held in an irrevocable trust from which benefits are paid. The amount as of September 30, 2025, \$(11.4 M), is a negative liability which represents the fact that assets in the plan exceed benefit obligations. The liability is recalculated annually by our actuaries. As of September 30, 2025, the plan had more investment assets than required to meet benefits when due.

Rent Lease Liability – This reflects the present value of the liability for the current lease at 475 Riverside Drive which expires at the end of 2025. Present value is how much money you would have to set aside today in an interest bearing account to make future payments. The present value for the lease which commences on January 1, 2026 will be calculated as part of the audit of the 2025 financial statements and reported in the Q1 2026 QFR.

II. D. Reforecast Budget – General (applies to all entities)

The budget, per our Bylaws, is approved by the General Service Board (“GSB”) at its Q1 meeting. Each July, the budget is reforecast to reflect any actions by the General Service Conference and any needed adjustments to plans and to reflect the actual income and expenses for the year so far. A budget reforecast is approved by the GSB at its Q3 meeting and from then on becomes the budget for the remainder of the year. The concept of a reforecast budget in July allows for budget revision to reflect any actions by the General Service Conference and is also consistent with Bill W’s words in Concept 11.

The QFRs for the 1st and 2nd Quarters are based on the Original Budget. The QFRs for the 3rd quarter and full year are based on the Reforecast Budget.

II. E. Reforecast Budget – AAWS/GSB

The 2025 Reforecast budget was approved by the GSB at its August 4, 2025 meeting and is included in the Financial Statements section of this report.

II. F. Income Statement Notes

Revenue – As noted above, contributions were significantly (13%) less than the same period last year. 2024 contributions include the effect of the appeal letter from the General Manager sent in the fourth quarter of 2023 which increased contributions the first several months of 2024. The Self-Support Subcommittee of the AAWS Finance Committee works to increase the effectiveness of communication explaining how contributions make possible essential member services and support for those seeking help. At its October 30, 2025 meeting, the AAWS Board approved a monthly activity communication to Conference members that will be initiated from the Self-Support Finance assignment. This communication will be developed in consultation with the AAWS Treasurer, Chair of the General Service Board and General Manager with regular updates provided to the AAWS Self-Support Subcommittee.

In 2024, Seventh Tradition Self-Support contributions covered 60% of operating expenses. We rely on Seventh Tradition contributions and literature sales to serve the Fellowship.

Overall, operating revenue before literature is 90% of budget due to contributions being below budget. Total operating revenue (including literature) is 94% of budget year to date.

Gross literature sales were 11% higher than the same period in 2024, primarily due to sales of the Plain Language Big Book which was released in November, 2024 and has sold over 200,000 copies from its release until September 30.

Expense – Overall, operating expenses before depreciation were 3% below budget and, due to inflation, 2% more than the same period in 2024.

Operating Surplus before Depreciation – This metric is similar to earnings from operations used in non-profit and for-profit settings. It excludes:

- Depreciation - a non-cash expense for long-lived assets previously purchased and ‘capitalized’
- Support for La Viña (per Advisory Action, the shortfall on publishing La Viña is covered as a service from the General Service Board)
- Volatile financial results such as changes in investments and obligations for pensions and postretirement obligations.

Operating Surplus Before Depreciation for the nine months ended September 30, 2025 is \$110K which is less than the \$550K budgeted surplus and less than the \$1.176M surplus in the first nine months of 2024.

Non-Operating Revenue – Non-operating revenue consists of interest on the reserve fund and gains/losses/income on the investments in the postretirement medical fund.

Non-Operating Expense – Non-operating expenses include La Viña support, changes in valuation of pension assets and liabilities, utilization of the World Service Fund and International Literature Fund and reserve fund draws provided to AAGV. Since AAWS and GSB have a consolidated budget, reserve draws for AAWS do not reflect as a non-operating expense on the income statement.

Part III: AAGV Financial Statements

III. A. Executive Summary

Grapevine bottom line improved by \$312K year over year. The app subscriptions across all sources continue to grow year over year (17,057 vs 13,771 or +24%), while print subscriptions decreased (41,643 vs 45,492 -8%).

Subscription income is \$31K higher than the reforecast and \$51K higher than last year. Content revenue is slightly below the reforecast (-\$3K) but \$53K higher than last year. Total Cost of Goods Sold (COGS) is \$985K, which is slightly below the reforecast and last year's COGS. Total Gross Margin is \$1.372M, which is an \$111K improvement over last year and \$32K higher than the reforecast. Operating expenses before depreciation are \$1.572M, which is \$30K over the reforecast, but \$227K less than last year. The Operating deficit for Grapevine is \$300K, which is in line with the reforecast.

La Viña cost of service is \$364K, which is \$1K higher than the budget and an improvement of \$78K or 18% compared to the first nine months of 2024. Year over year, La Viña demonstrated subscriber growth and higher income from both subscriptions and content sales, while having reduced overall expenses. The net shortfall from La Viña subscriptions and book sales minus expenses does not flow to the AAGV corporate bottom line; instead, per Conference Advisory Action, it is funded by the GSB.

III. B. AAGV Key Financial Indicators (“KFI’s”)

GREEN – Favorable or neutral Variance

YELLOW – Unfavorable Variance, Informative

RED – Unfavorable, Trustees Finance/Board action and/or AAGV Board discussions ongoing

Indicator	Versus 2025 Budget	Versus Prior Year (September 30, 2024)
Total Grapevine (“GV”) Subscription Income	1.536M vs \$1.505K, 2% above reforecast	\$1.536M vs \$1.485K, 3.4% increase
Total GV Print-only Circulation	41,643 vs 41,384, 259 subscriptions above reforecast	41,643 vs 45,492, a decline of 8%
GV App + Online + GV Complete Subscriptions	17,058 vs 17,124, 66 subscriptions below reforecast	17,058 vs 13,771, a 24% increase
Total Circulation	58,700 vs 58,508 – 192 subscriptions above reforecast	58,700 vs 59,263, a 0.9% decrease
GV Subscription Net Profit Percentage	55% vs 54%	55% vs 46%
GV Total Gross Margin (all products)	\$1.372M versus \$1.340M, 2.4% above reforecast	\$1.372M vs \$1.261M, an increase of 8.8%
GV Operating Expenses	\$1.572M versus \$1.542M, 2% higher than reforecast	\$1.572M vs \$1.799M, a decrease of 12%
GV Net (Loss)	\$(300K) vs \$(300K), no change	\$(300K) vs \$(612K), a 51% improvement
LV Total Gross Margin	\$126K vs \$125K, \$1K above reforecast	\$126K vs \$78K, an increase of 61%
LV Total Circulation	8,035 vs 8,472, 437 subscriptions below reforecast	8,035 vs 6,986, 15% increase
LV Expenses	\$489K vs \$487K, \$2K over reforecast	\$489K vs \$520K, a decrease of 6%
LV Support from GSB	\$364K vs \$363K, \$1K more than reforecast	\$364K vs \$442K, a decrease of 18%

III. C. Statement of Financial Position Notes

Cash and Cash Equivalents – Cash increased during the 3rd quarter due to a \$350K draw from the reserve fund, which was approved by the GSB during the July board weekend. These funds were used to support operations. Cash balances and operations are closely monitored, recognizing the goal of becoming self-supporting in the future.

Inventory – Inventory levels increased due to production of items for the International Convention and reprinting of popular titles. This also impacted cash balances.

Accounts Payable – Accounts Payable declined slightly during this quarter and further reduction is expected by the end of the fiscal year, cash flow permitting.

Subscription Liability Fund – See Part IV Below.

Deferred Subscriptions – The total amount of subscriptions received is recorded as “deferred” until the subscription is fulfilled – magazines are mailed, or time passes for a digital subscription.

Approximately one-third of these amounts are held in the Reserve Fund (See Section IV below) which provides the funding to fulfill obligations to these subscribers should publication of the magazine or support for the app otherwise cease for new subscribers.

II. D. Reforecast Budget – General (applies to all entities)

The budget, per our Bylaws, is approved by the General Service Board (“GSB”) at its January meeting each year. When needed, the budget is reforecast to reflect any actions by the General Service Conference and any needed adjustments to planning to reflect the actual income and expenses for the year so far. If there is a budget reforecast it is approved by the GSB at its July meeting and from that point forward it becomes the budget for the remainder of the year. The concept of a reforecast budget in July allows for budget revision to reflect any actions by the General Service Conference and is also consistent with Bill W’s words in Concept 11.

The QFRs for the 1st and 2nd Quarters are based on the Original Budget. The QFRs for the third quarter and full-year are based on the Reforecasted Budget.

Part III. E. September 2025 Income Statement Notes

Grapevine:

The total number of subscriptions is 192 higher than the reforecast and 563 lower than last year. As expected, there is growth in digital and app subscriptions and reduced print magazine subscriptions. Total Subscription income is over reforecast and higher than last year due to the ongoing impact of a past price increase on revenue as expiring subscriptions are renewed at higher rates. Cost of Goods Sold are under budget in production and postage, due to a reallocation of expenses of fulfillment and postage costs between our print magazines and books. Even with reduced subscription numbers in 2025, subscription Gross Margin is over reforecast by \$32K and \$162K higher than last year.

Income from books and other products (content) is slightly under reforecast by \$3K and higher than last year by \$53K due to sales at the International Convention. Content cost of goods sold is slightly under reforecast and higher than last year due to the reallocation of fulfillment and postage costs previously discussed. Gross Margin for Content Income is \$525K which is under reforecast by \$1K and \$51K lower than last year.

Total Gross Margin is over reforecast by \$32K and \$111K higher than last year. Subscription gross margin is 55% and content gross margin is 64% through September 2025.

Grapevine Expenses before depreciation are over reforecast by \$2K through September 30th with higher fulfillment costs.

The Net Deficit for Grapevine is \$300K through September 30th which matches the reforecast. This is a \$312K improvement over last year.

La Viña:

Subscription numbers for La Viña continue to do very well with an average of 8,036 through September 30th. This is 1,050 higher than last year but is under reforecast by 436.

Subscription income is \$116K which is slightly over reforecast and \$27K (30%) higher than last year. The 2025 subscription price increase is improving revenue per copy and total subscription income. Cost of goods sold for subscriptions is under reforecast by \$2K. Gross margin is higher than reforecast by \$3K and \$19K higher than last year.

Although La Viña content income is under reforecast by \$6K, it is \$36K (+40%) higher than last year. Gross margin is under reforecast by \$1K and \$29K higher than last year.

Total Gross Margin is slightly over reforecast by \$1K. La Viña expenses are under budget by almost \$11K and \$16K lower than last year.

Overall, La Viña is over budget by \$1K and the bottom line improved by \$78K or 18% better than last year.

Part IV: Reserve Fund and Grapevine Subscription Liability

As of September 30, 2025, the Reserve Fund Assets total \$12.078 million consisting of cash and certificates of deposit. Less the liability for unfulfilled Grapevine subscriptions of \$540k, the Reserve Fund Balance is \$11.538 million. At its Q3 meeting, the GSB approved a drawdown of \$350K for AAGV operations and up to \$2.1 million for the GSO retrofit. As of September 30, \$147K of the \$2.1 million has been drawn down.

Based on the expense budgets for GSO, Grapevine and La Viña (total \$22.33 million) the reserve fund balance is equal to 6.20 months of operating expenses. If the entire \$2.1 million authorized for the retrofit is drawn down, the reserve fund will have between 5.0 and 5.25 months of operating expenses. Note that the calculation of months of operating expenses is influenced equally by (1) the size of the Reserve Fund Balance and (2) the level of GSO, Grapevine and La Viña expenses.

The AAWS/GSB capital budget reflects the cost of the office retrofit that will allow for the elimination of the space on the 8th floor when the lease for that space expires at the end of 2025.

Part V: Other Notable Items

None.

AAWS/GSB

FINANCIAL STATEMENTS

**Alcoholics Anonymous World Services
General Service Board of Alcoholics Anonymous
Comparative Balance Sheet
End of September 2025**

	09/30/25	09/30/24	CHANGE
ASSETS			
Current Assets			
Cash	1,532,773	743,132	789,641
Accounts Receivable (Literature + GV)	1,082,116	1,113,883	(31,767)
Prepaid Expense	706,590	1,310,941	(604,351)
Literature Inventory	3,284,369	3,054,605	229,763
Reserve Fund	12,077,523	12,357,181	(279,657)
Total Current Assets	18,683,370	18,579,742	103,629
Fixed Assets			
Fixed Assets	5,265,373	7,497,601	(2,232,227)
Accumulated Depreciation	(3,427,150)	(4,359,088)	931,938
Net Fixed Assets	1,838,223	3,138,512	(1,300,290)
Other Assets			
Postretirement Medical Fund	9,640,265	8,872,119	768,146
Total Other Assets	9,640,265	8,872,119	768,146
Total ASSETS	30,161,858	30,590,373	(428,515)
LIABILITIES			
Accounts Payable	1,931,338	1,153,578	777,760
Accrued Expenses	20,878	36,071	(15,193)
Defined Benefit Pension Liability	(11,414,732)	(7,183,690)	(4,231,042)
Sales Tax	9,515	2,902	6,613
Deferred Revenue	0	0	0
Grapevine Subscription Liability	540,000	540,000	0
Employee Withholding	41,116	38,677	2,439
Postretirement Benefit	5,189,509	5,631,648	(442,139)
Rent Lease Liability	949,133	1,886,482	(937,349)
Total LIABILITIES	(2,733,243)	2,105,669	(4,838,912)
NET ASSETS			
Reserve Fund	11,537,523	11,817,181	(279,657)
Postretirement Medical Fund	4,450,756	3,240,471	1,210,285
Capital Projects Fund	765,530	1,021,499	(255,969)
Defined Benefit Pension Liability	11,414,732	7,183,690	4,231,042
General Fund	4,726,560	5,221,864	(495,304)
Total NET ASSETS	32,895,101	28,484,705	4,410,397
Total LIABILITIES AND NET ASSETS	30,161,858	30,590,373	(428,515)

A.A. World Services and General Service Board
Consolidated
Comparative Income Statement
September-25

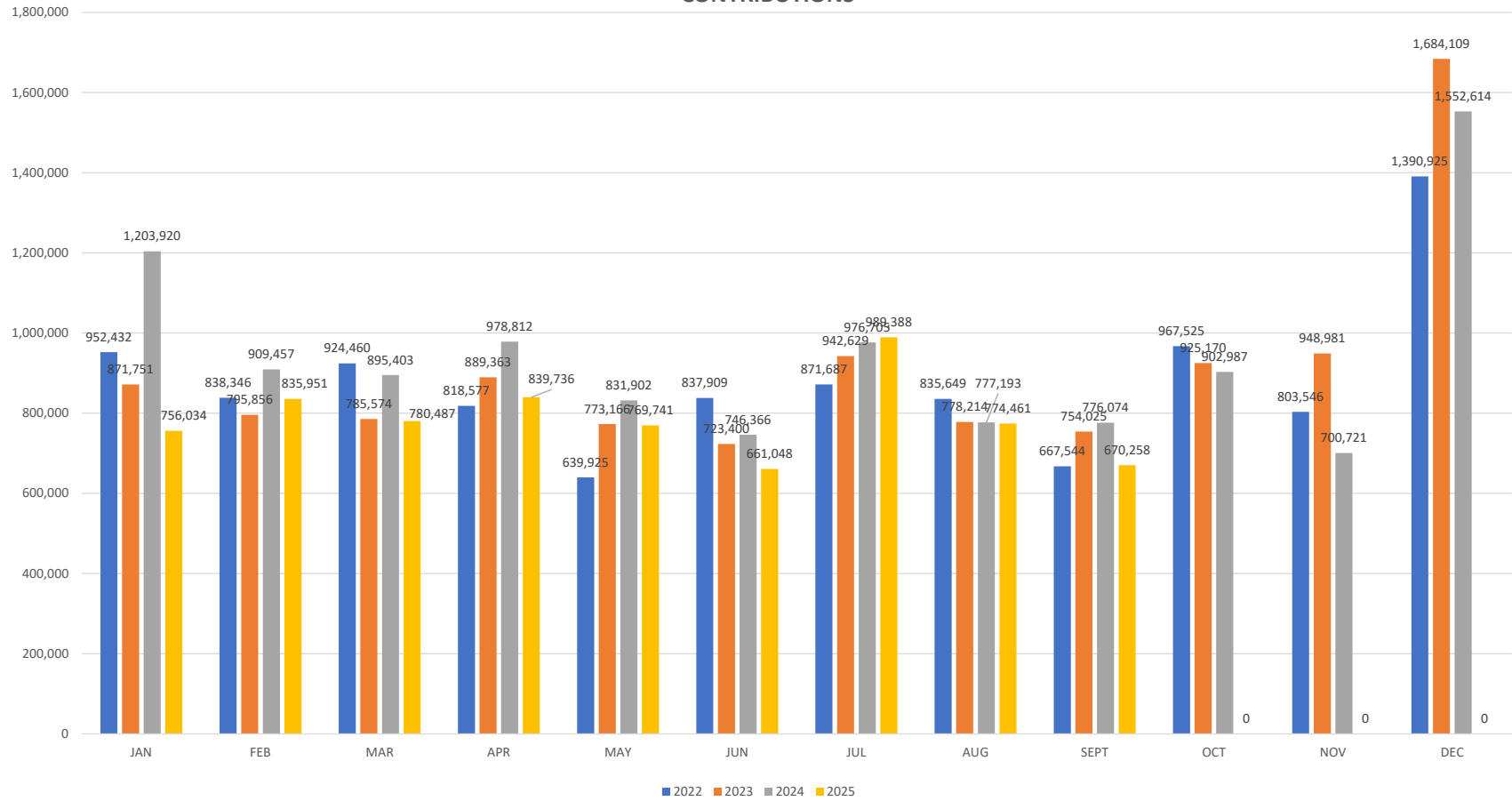
Account	Current Year September-25	Last Year September-24	Variance	Current YTD Jan-25 to September-25	Last YTD Jan-24 to September-24	YTD Variance
Operating Revenue						
Contributions	670,258	776,074	(105,816)	7,077,105	8,095,834	(1,018,728)
International (2024 includes WSM)	1,070	28,174	(27,104)	42,463	220,777	(178,313)
General Service Conference	17,283	0	17,283	394,585	415,724	(21,139)
Convention Item Sales	0	0	0	296,286	0	296,286
Gross Literature Sales	1,119,436	1,217,131	(97,695)	11,950,795	10,811,516	1,139,279
Literature Shipping Charges	28,956	24,432	4,524	278,767	233,743	45,024
Literature Discounts	(8,927)	(10,096)	1,169	(615,630)	(427,913)	(187,717)
Cost of Goods Sold	594,485	519,904	74,580	5,649,079	4,756,967	892,112
Gross Margin	544,981	711,563	(166,582)	5,964,853	5,860,379	104,474
Total - Operating Revenue	1,233,592	1,515,812	(282,220)	13,775,293	14,592,714	(817,421)
Operating Expense						
Salary & Benefits	902,527	849,820	52,707	8,269,621	8,159,894	109,727
Payroll Taxes	57,790	52,315	5,475	553,409	556,911	(3,502)
Professional Fees	115,254	166,313	(51,059)	974,755	1,081,266	(106,511)
Printing, Postage, Supplies, and Subscriptions	38,035	103,033	(64,998)	423,821	444,804	(20,983)
Data, Automation & Website	74,179	46,171	28,008	534,953	429,211	105,742
Insurance	7,508	6,442	1,066	65,490	57,978	7,512
Facility & Equipment	120,691	115,030	5,661	994,394	972,101	22,293
Travel & Meetings	119,526	23,359	96,167	1,833,878	1,714,561	119,317
Total - Operating Expense	1,435,509	1,362,482	73,028	13,650,321	13,416,725	233,596
Operating Surplus/(Deficit) Before Depreciation	(201,918)	153,330	(355,248)	124,971	1,175,988	(1,051,017)
Depreciation Expense	62,342	70,382	(8,040)	567,646	640,716	(73,070)
Operating Surplus/(Deficit) After Depreciation	(264,260)	82,948	(347,208)	(442,675)	535,272	(977,947)
Non-Operating Revenue	242,396	193,664	48,732	1,330,604	1,349,351	(18,747)
Non-Operating Expense**	105,318	130,222	(24,904)	1,060,826	1,186,154	(125,328)
Non-Operating Surplus/(Deficit)	137,078	63,442	73,636	269,778	163,197	106,581
Total Surplus/(Deficit)	(127,182)	146,390	(273,571)	(172,897)	698,469	(871,366)

**Withdrawals from the Reserve Fund for Grapevine are an expense for GSB and revenue for GV, netting to 0 on a consolidated basis.

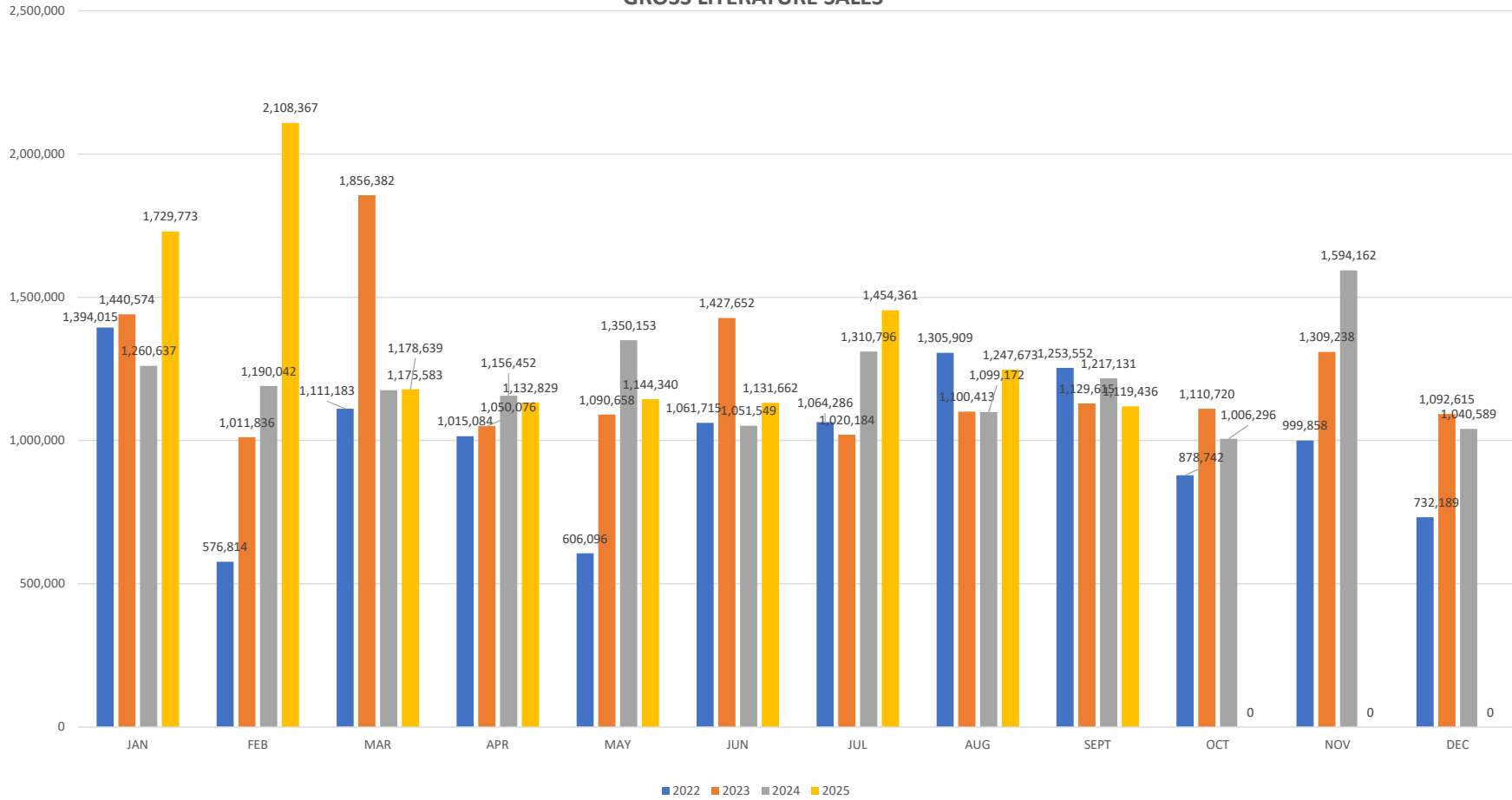
A.A. World Services and General Service Board
Consolidated
Monthly Income Statement
September-25

Account	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	YTD 2025	Reforecast 1.1 YTD Budget 2025	% of YTD Reforecast 1.1	YTD Actual 2024
Operating Revenue													
Total - 40000 - Contributions - Members & Groups	756,034	835,951	780,487	839,736	769,741	661,048	989,388	774,461	670,258	7,077,105	7,920,000	89%	8,095,834
Total - 42000 - International	8,767	9,550	0	6,311	11,709	300	2,757	2,000	1,070	42,463	67,500	63%	220,777
Total - 43000 - General Service Conference	0	109,417	197,985	22,600	36,700	3,600	4,200	2,800	17,283	394,585	393,870	100%	415,724
Total - Operating Revenue before Literature	764,801	954,918	978,472	868,647	818,150	664,948	996,345	779,261	688,611	7,514,153	8,381,370	90%	8,732,334
Total - 46000 - Net Literature Sales	1,521,139	1,903,971	1,186,817	1,144,519	1,155,210	1,141,031	1,185,956	1,235,824	1,139,465	11,613,932	10,905,000	107%	10,617,346
Total - Cost Of Sales	573,735	950,316	622,778	533,624	500,149	525,815	790,363	557,813	594,485	5,649,079	5,166,000	109%	4,756,967
Literature Gross Margin	947,403	953,655	564,039	610,895	655,061	615,216	395,592	678,011	544,981	5,964,853	5,739,000	104%	5,860,379
Convention Item Sales	0	0	0	0	0	0	279,167	17,119	0	296,286	488,500	61%	
Total Operating Revenue	1,712,204	1,908,573	1,542,511	1,479,542	1,473,211	1,280,164	1,671,104	1,474,391	1,233,592	13,775,293	14,608,870	94%	14,592,714
Operating Expense													
60100 - Payroll & Benefits : Salaries	311,411	708,841	706,447	726,809	1,115,462	711,320	747,951	735,741	724,302	6,473,845	6,403,622	101%	6,511,218
Total - 60300 - Payroll & Benefits : Employee Benefits	279,214	139,582	164,753	145,032	146,147	134,640	140,308	153,526	146,583	1,449,785	1,117,901	130%	1,332,780
Total - 60500 - Payroll & Benefits : Retirement Plan Contributions	44,810	31,430	45,412	43,227	45,085	36,421	34,892	33,073	31,642	345,991	340,815	102%	315,896
Subtotal - 60000 - Payroll & Benefits	635,435	879,853	916,612	915,068	1,306,694	882,381	923,150	922,340	902,527	8,269,621	7,862,339	105%	8,159,894
Total - 60400 - Payroll & Benefits : Payroll Taxes	47,893	68,671	59,678	52,442	90,267	57,601	60,160	58,906	57,790	553,409	591,118	94%	556,911
Total - 70000 - Professional Fees	57,601	83,967	100,691	153,318	143,112	136,249	59,788	124,775	115,254	974,755	1,590,785	61%	1,081,266
Total - 72000 - Printing, Postage, and Supplies Expenses	68,071	49,234	43,978	44,843	47,269	65,315	23,124	43,952	38,035	423,821	451,837	94%	444,804
Total - 73000 - Data, Automation & Website	45,078	79,615	36,706	41,623	91,522	24,152	68,175	73,903	74,179	534,953	563,029	95%	429,211
Total - 74000 - Insurance	7,251	7,450	7,458	7,458	7,458	6,359	7,273	7,273	7,508	65,490	63,773	103%	57,978
Total - 76000 - Facility & Equipment Expenses	106,385	103,187	105,340	115,173	112,165	108,378	113,065	110,011	120,691	994,394	986,130	101%	972,101
Total - 78000 - Travel & Meetings Expenses	320,186	49,301	18,318	369,121	72,534	591,291	180,267	113,333	119,526	1,833,878	1,950,299	94%	1,714,561
Total Operating Expense	1,287,900	1,321,279	1,288,782	1,699,046	1,871,020	1,871,726	1,435,003	1,454,494	1,435,509	13,650,321	14,059,309	97%	13,416,725
Operating Surplus/(Deficit) Before Depreciation	424,304	587,294	253,729	(219,504)	(397,809)	(591,562)	236,102	19,897	(201,918)	124,971	549,561		1,175,988
76800 - Facility & Equipment Expenses : Depreciation Expense	64,285	63,510	63,352	62,718	62,339	63,745	62,750	62,604	62,342	567,646	710,717	80%	640,716
Operating Surplus/(Deficit) After Depreciation	360,018	523,785	190,376	(282,222)	(460,148)	(655,307)	173,351	(42,707)	(264,260)	(442,675)	(161,156)		535,272
Other Income and Expenses													
Other Income													
Total - 45000 - Other Revenue	221,758	3,979	(209,369)	59,908	334,100	331,366	123,415	223,050	242,396	1,330,604	0		1,349,351
Total - Other Income	221,758	3,979	(209,369)	59,908	334,100	331,366	123,415	223,050	242,396	1,330,604	0		1,349,351
Other Expense													
Total - 92000 - Other Expenses	24,612	18,542	1,862	18,380	14,214	10,991	17,038	15,077	13,856	134,570	128,100	105%	174,934
92150 - Disbursements from the ILF and WSM Fund	990	660	8,422	1,916	880	4,660	0	770	110	18,408	15,000	123%	18,360
92600 - Transfers to La Vina	0	43,805	(12,228)	48,317	33,663	42,119	55,037	37,941	76,830	325,484	324,495	100%	400,953
92650 - Grapevine Transfers	0	165,493	0	0	0	0	23,634	350,000	0	539,127	0		573,793
92800 - Pension	0	0	0	0	0	0	0	0	14,522	14,522	0		0
92850 - Post Retirement Medical Plan	6,592	0	0	6,506	0	0	6,898	0	0	19,996	0		18,114
92400 - Bad Debt Expense	0	0	0	0	0	0	0	8,719	0	8,719	0		0
Total - Other Expense	32,194	228,500	(1,944)	75,118	48,757	57,770	102,607	412,507	105,318	1,060,826	467,595	227%	1,186,154
Net Other Income and Expense	189,564	(224,521)	(207,424)	(15,211)	285,343	273,596	20,809	(189,457)	137,078	269,778	(467,595)		163,197
Surplus/(Deficit)	549,583	299,264	(17,048)	(297,432)	(174,805)	(381,711)	194,160	(232,164)	(127,182)	(172,897)	(628,751)		698,469

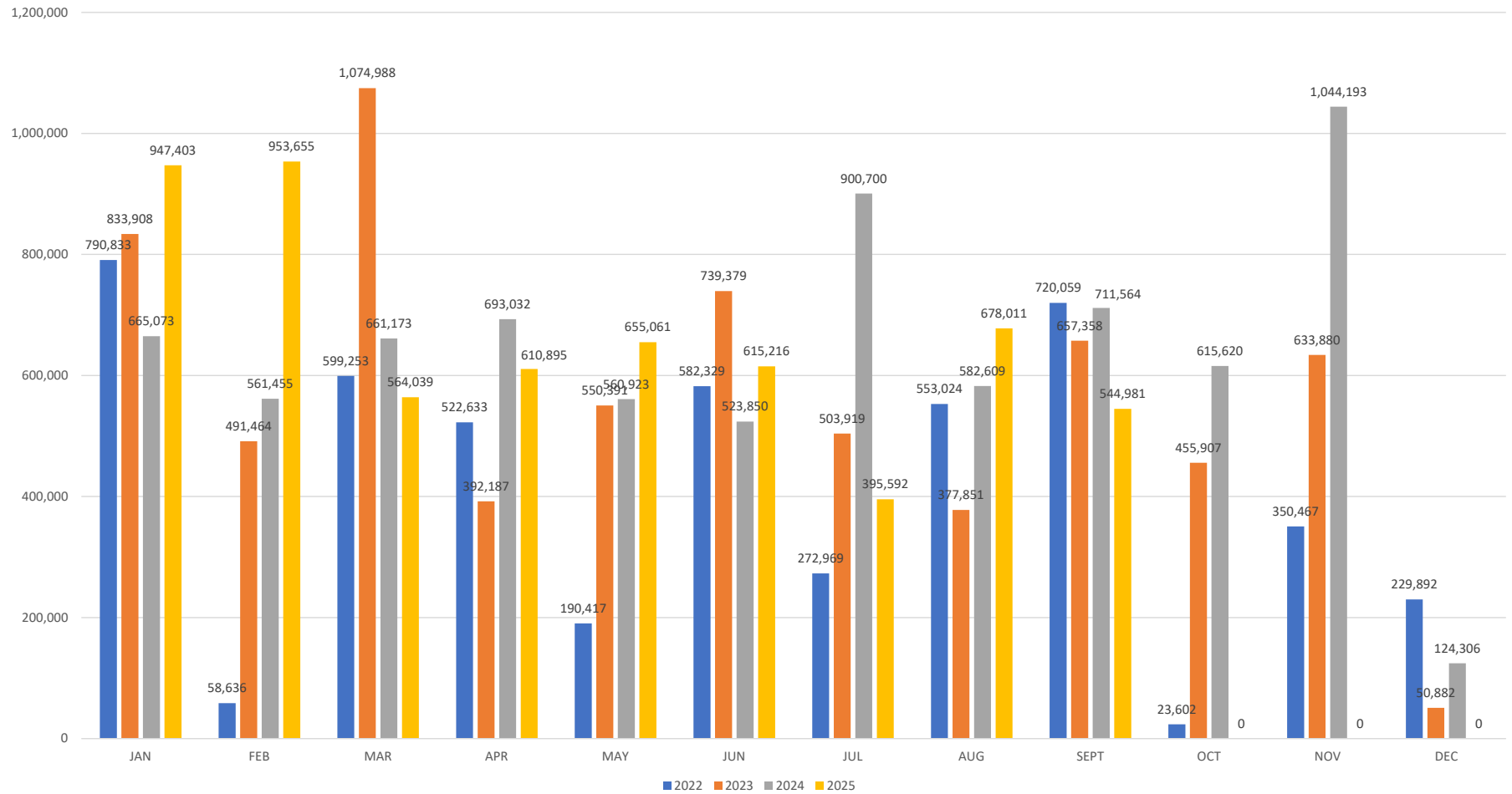
CONTRIBUTIONS



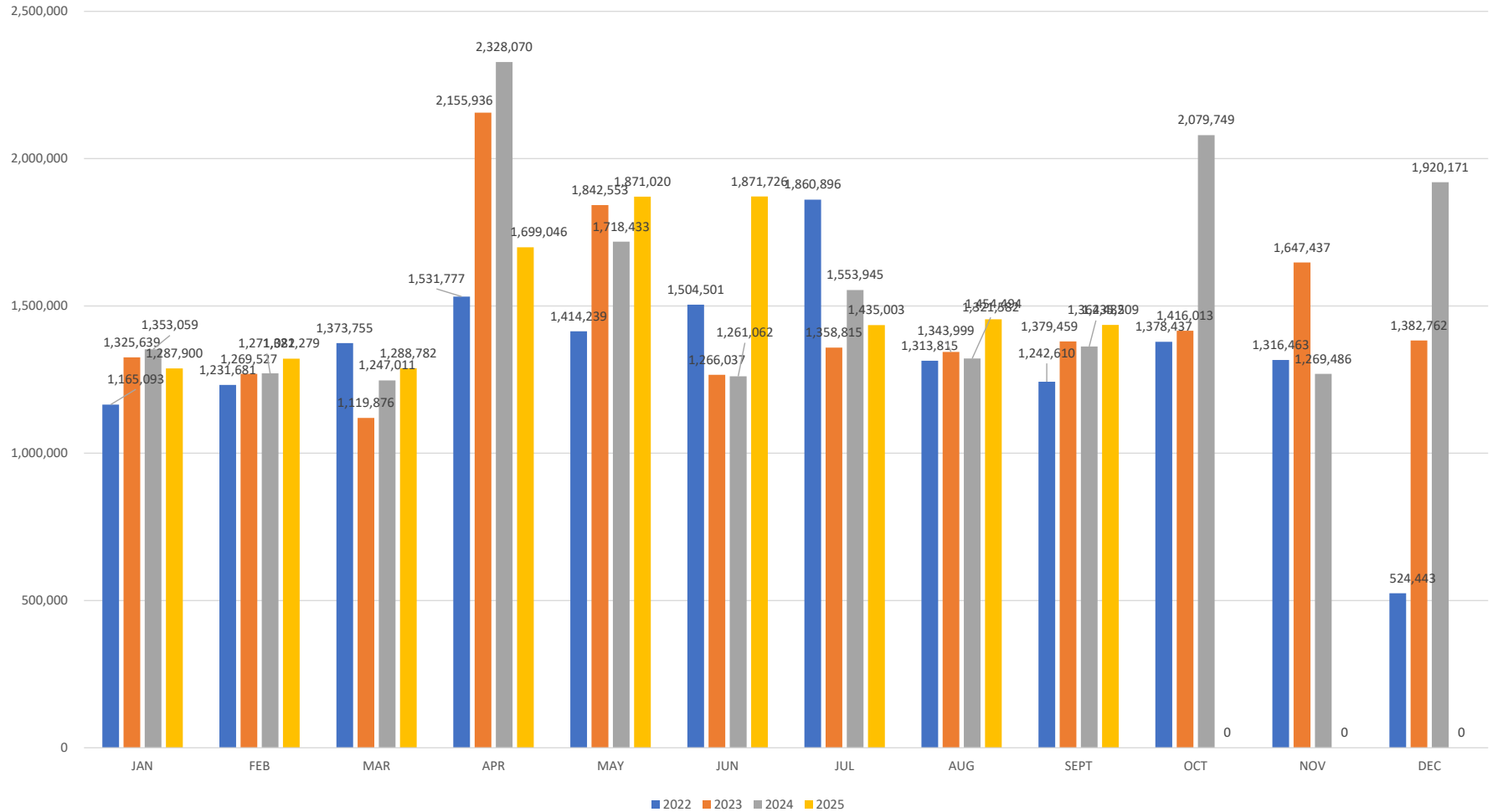
GROSS LITERATURE SALES



LITERATURE GROSS MARGIN



TOTAL OPERATING EXPENSE BEFORE DEPRECIATION



A.A. WORLD SERVICES AND GENERAL SERVICE BOARD
CONSOLIDATED
YTD CAPITAL PROJECTS REPORT
JANUARY THROUGH SEPTEMBER 2025

	AMOUNT	ESTIMATED ANNUAL MAINTENANCE
Communications		
Meeting Guide App Development	38,438	Estimated annual Meeting Guide App maintenance is \$38,500
Website Development ¹	8,484	Estimated annual website maintenance is \$225,000
Digital Publication Platform	25,813	To be determined
Analytics Reporting Data Warehouse	15,900	To be determined
Audio video equipment	6,995	No maintenance is required
Total Communications	95,629	
Technology Services		
Cisco Switches	19,969	Estimated annual maintenance is \$1,500
ERP Enhancements	12,050	Estimated annual ERP maintenance is \$77,500
Computers and Peripherals	30,416	No maintenance is required
Total Technology Services	62,435	
Publishing		
Digital Publication Platform	25,813	To be determined
Digital Video Distribution Phase One	24,349	To be determined
Computers and Peripherals	8,926	No maintenance is required
Total Publishing	59,087	
Office Retrofit	144,657	
TOTAL CAPITAL EXPENDITURES	361,808	
CAPITAL EXPENDITURE BUDGET	2,374,982	
REMAINING BUDGET	2,013,174	
% OF BUDGET SPENT	15%	

¹Capital expenditures for the website were deferred until Quarters 3 and 4 to complete the Digital Publication Platform.

2025 GSO REFORECAST 1.1
PROFIT AND LOSS

	2025 REFORECAST	2025 ACTUAL AS OF 9/30	2025 BUDGET	2024 ACTUAL	2023 ACTUAL	2022 ACTUAL	2021 ACTUAL
OPERATING REVENUE							
Literature (excluding Convention)							
Gross Literature Sales	16,000,000	11,950,795	16,000,000	14,452,652	14,641,176	11,999,441	11,712,193
Shipping Charges	350,000	278,767	350,000	340,281	294,321	277,893	402,081
Discounts	(640,000)	(615,630)	(400,000)	(568,379)	(453,695)	(482,071)	(758,528)
Net Sales	15,710,000	11,613,932	15,950,000	14,224,553	14,481,802	11,795,264	11,355,747
Cost of Goods Sold	7,200,000	5,649,079	7,200,000	6,585,045	7,726,991	6,901,151	5,061,311
Gross Profit	8,510,000	5,964,853	8,750,000	7,639,508	6,754,811	4,894,113	6,294,435
Contributions							
Individuals/Groups	11,000,000	7,077,105	11,000,000	11,248,573	10,841,419	10,548,525	10,775,871
Conference Delegate Fees	204,600	200,076	204,600	199,811	163,800	165,600	165,206
Additional Conference Contributions	210,000	194,509	210,000	245,551	219,186	162,640	68,759
World Service Meeting Delegate Fees	0	0	0	148,000	2,891	49,617	3,327
World Service Meeting Fund	30,000	3,189	30,000	94,772	24,775	35,682	
International Literature Fund	60,000	39,274	60,000	143,102	41,484	54,513	69,423
Total Contributions	11,504,600	7,514,153	11,504,600	12,079,809	11,293,556	11,016,577	11,082,585
Convention							
Souvenir Book Sales	430,500	296,286	430,500				
Three Big Meeting Video	58,000	included above	58,000				
Cost of Goods Sold	219,825	included above	219,825				
Gross Profit	268,675	296,286	268,675				
TOTAL OPERATING REVENUE	20,283,275	13,775,293	20,523,275	19,719,318	18,048,367	15,910,691	17,377,021
OPERATING EXPENSE							
Salary	9,634,036	6,488,283	9,912,120	9,153,868	8,469,058	included below	included below
Recoupment of Convention Overhead	(552,165)	0	(552,165)				
Vacancy Allowance	(96,340)	0	(99,121)				
GV HR Shared Services Payment	(19,250)	(14,438)	(19,250)		0	0	0
Employee Benefits	1,944,954	1,795,776	1,990,248	2,021,421	1,879,954	included below	included below
Payroll Taxes	808,898	553,409	831,393	752,466	692,343	included below	included below
Subtotal Personnel	11,720,133	8,823,031	12,063,225	11,927,755	11,041,355	10,303,829	9,909,446
Professional Fees	2,148,755	974,755	2,118,862	1,748,646	1,841,628	1,756,363	2,242,400
Printing, Postage, and Supplies	553,991	423,821	560,206	604,373	575,949	451,413	370,372
Data, Automation & Website	731,757	534,953	702,736	578,785	573,591	611,490	626,130
Insurance	85,739	65,490	85,739	75,217	70,884	69,575	57,919
Facility and Equipment	1,372,224	1,042,277	1,361,099	1,287,410	1,223,760	1,258,295	1,298,434
GV Rent Payment	(49,451)	(47,883)	(63,844)				
Travel and Meeting	2,404,038	1,833,878	2,498,920	2,462,059	2,147,709	1,854,281	266,369
Other	170,800	143,289	168,400		193,436	228,127	189,111
TOTAL OPERATING EXPENSE	19,137,986	13,793,611	19,495,343	18,684,245	17,668,310	16,533,372	14,960,181
OPERATING SURPLUS/(DEFICIT) BEFORE DEPRECIATION*	1,145,289	(18,318)	1,027,932	1,035,073	380,057	(622,681)	2,416,840
Depreciation	947,623	567,646	1,124,328	843,246	1,056,630	1,184,394	908,801
OPERATING SURPLUS/(DEFICIT) AFTER DEPRECIATION	197,666	(585,965)	(96,396)	191,827	(676,573)	(1,807,075)	1,508,039
Non-Operating Revenue							
Investment	0	1,330,604	0	1,420,864	1,344,343	(1,228,234)	
Total Non-Operating Revenue	0	1,330,604	0	1,420,864	1,344,343	(1,228,234)	0
Non-Operating Expense							
<u>Cash</u>							
International Literature Fund	20,000	18,408	20,000	13,723	17,110	29,296	
Transfer to GV from Reserve Fund		539,127					
G.S.B. support for La Vina	493,313	325,484	455,626	571,939	755,749	636,604	388,646
<u>Non-Cash</u>							
Inventory Adjustment						821,900	
Pension		14,522		(3,976,446)	(2,398,106)	(1,199,878)	(6,690,894)
Post-Retirement Medical		19,996		(653,275)	243,253	(2,327,970)	(1,993,193)
Total Non-Operating Expense	513,313	917,537	475,626	(4,044,059)	(1,381,994)	(2,040,048)	(8,295,441)
NON-OPERATING SURPLUS/(DEFICIT)	(513,313)	413,067	(475,626)	5,464,923	2,726,337	811,814	8,295,441
GRAND TOTAL SURPLUS/(DEFICIT)	(315,647)	(172,898)	(572,022)	5,656,750	2,049,764	(995,261)	9,803,480
*Operating Surplus/(Deficit) Before Depreciation Less GSB support for La Vina	651,976	(343,802)	572,306	463,134	(375,692)	(1,259,285)	2,028,194

2025 GSO REFORECAST 1.1
CAPITAL EXPENDITURES

	Q1 AMT	Q2 AMT	Q3 AMT	Q4 AMT	2025 AMT
COMMUNICATIONS					
Meeting Guide App Development - FosterMade	15,120	8,560	8,560	8,560	40,800
Meeting Guide App Development-CoCreate	908	2,797	2,797	2,798	9,300
Website development - Perficient	292	12,136	12,136	12,136	36,700
Website development - CoCreate	0	0	0	0	0
Digital Publication Platform	10,793	15,315	6,946	6,946	40,000
Analytics Reporting Data Warehouse	0	15,900	59,100	0	75,000
Audio video equipment	0	5,926	737	737	7,400
TOTAL COMMUNICATIONS	27,113	60,634	90,276	31,177	209,200
PUBLISHING					
Digital Publication Platform	10,793	15,315	6,946	6,946	40,000
Digital Distribution of Videos Phase One	0	34,315	0	0	34,315
Equipment	2,628	6,298	1,002	0	9,928
TOTAL PUBLISHING	13,421	55,928	7,948	6,946	84,243
TECHNOLOGY SERVICES					
Artificial Intelligence Discovery	0	0	0	0	0
Cisco Switches	16,819	0	13,118	0	29,937
ERP Enhancements	3,000	17,625	0	0	20,625
Equipment	1,799	13,270	9,882	4,400	29,350
TOTAL TECHNOLOGY SERVICES	21,618	30,895	23,000	4,400	79,912
OFFICE RETROFIT	0	0	1,050,000	1,050,000	2,100,000
TOTAL CAPITAL EXPENDITURE	62,152	147,457	1,171,224	1,092,523	2,473,355

AAGV

FINANCIAL STATEMENTS

AA Grapevine Inc.
Statements of Activities - Actual vs Budget and Prior Year
(Income Statement)
For the periods ending September 30, 2025 and 2024

	Actual	Reforecast	Variance Actual vs Budget	Prior Year	Variance Actual vs Prior Year
Grapevine					
Circulation (Average Number of Subscribers)					
GV Print subscriptions	41,643	41,384	259	45,492	(3,849)
GV Complete (Print & Online)	5,582	5,732	(150)	5,454	128
GV Online subscriptions	4,145	3,692	453	2,987	1,158
GV App subscriptions	7,331	7,700	(369)	5,330	2,001
Total Circulation	58,701	58,508	192	59,263	(563)
Revenue per Print subscription	2.58	2.53	0.05	2.42	0.16
Revenue per GV Complete (Print & Online)	3.98	4.00	(0.02)	3.88	0.10
Revenue per GV Online subscription	2.31	2.27	0.04	2.26	0.05
Revenue per App subscription	2.55	2.56	(0.01)	2.57	(0.02)
Income					
Subscription Income					
Print Magazine	\$ 968,000	\$ 957,630	10,370	\$ 989,006	(21,006)
GV Complete	199,836	\$ 200,930	(1,094)	190,612	9,224
GV Online	86,271	\$ 80,211	6,060	60,754	25,517
GV App	168,551	\$ 161,409	7,142	123,296	45,255
GV Back Issues & Prison/Hospital Issues	113,405	\$ 84,619	28,786	33,671	79,734
Revenue Adjustment	-	20,000	(20,000)	87,772	(87,772)
Total Subscription Income	1,536,063	1,504,799	31,264	1,485,111	50,952
Direct Cost					
Magazine Production	283,489	287,289	(3,800)	367,802	(84,313)
Audio Production	19,890	19,890	-	10,025	9,865
Warehousing	51,324	52,069	(745)	45,658	5,666
Postage	308,559	307,993	566	357,832	(49,273)
GV App	25,283	24,211	1,072	18,409	6,874
Total Direct Cost	688,545	691,452	(2,907)	799,726	(111,181)
Gross Margin on Subscriptions	847,519	813,347	34,172	685,385	162,134
Content Related Income					
Books and Booklets	678,936	683,277	(4,341)	742,492	(63,556)
Audio Products	28,024	25,672	2,352	12,023	16,001
Specialty Items	20,133	14,083	6,050	14,015	6,118
Specialty Items-International Convention	94,213	100,980	(6,767)	-	94,213
Total Content Related Income	821,305	824,012	(2,707)	768,530	52,775
Cost of Goods -Books and Booklets	178,689	182,903	(4,214)	174,605	4,084
Cost of Goods-Audio Products	949	392	557	625	324
Cost of Goods- Specialty Items	3,230	3,417	(187)	5,606	(2,376)
Cost of Goods-IC2025 Journal + Fulfill+Shipping	43,052	42,639	413	-	43,052
Mailing-Postage, Fulfillment, and Other Services	70,082	68,420	1,662	11,406	58,676
Total Content Related Direct Cost	296,002	297,771	(1,769)	192,242	103,760
Gross Margin - Other Published Items	525,304	526,241	(937)	576,288	(50,984)
Interest Reserve Fund	6,750	6,750	0	7,200	(450)
Total Gross Margin	\$1,379,573	\$1,346,338	\$33,235	1,268,873	\$110,700

AA Grapevine Inc.
Statements of Activities - Actual vs Budget and Prior Year
(Income Statement)
For the periods ending September 30, 2025 and 2024

Expenses	Actual	Reforecast	Variance Actual vs Budget	Prior Year	Variance Actual vs Prior Year
Editorial					
Salaries	134,367	132,085	2,282	184,768	(50,401)
Payroll Taxes and Benefits	28,013	27,787	226	64,273	(36,260)
Freelance/Temp Help	123,445	124,217	(772)	116,483	6,962
Professional fees	16,951	18,231	(1,280)	63,877	(46,926)
Website Maint./Development	57,328	55,528	1,800	61,952	(4,624)
Total Editorial	360,104	357,848	2,256	491,353	(131,249)
Circulation And Business					
Salaries	527,481	527,696	(215)	541,125	(13,644)
Payroll taxes and benefits	176,994	173,555	3,439	185,421	(8,427)
Freelance/Temp Help	3,000	4,500	(1,500)	7,254	(4,254)
Fulfillment	215,175	193,864	21,311	164,923	50,252
Fulfillment vendor credit	(46,002)	(46,002)	-	-	(46,002)
App Development	36,000	36,000	-	59,500	(23,500)
Professional fees	80,059	81,203	(1,144)	123,860	(43,801)
Website Maint./Development	7,149	6,889	260	8,106	(957)
Recruitment Fees	-	-	-	30,000	(30,000)
AAWS HR Allocation	9,665	9,829	(164)	-	9,665
Bank/CC service charges	64,597	62,650	1,947	55,308	9,289
Total Circulation And Business	1,074,119	1,050,184	23,935	1,175,497	(101,378)
General And Administrative					
Depreciation expense	107,490	104,645	2,845	80,694	26,796
Meetings and conferences	19,030	23,775	(4,745)	30,244	(11,214)
Occupany & Insurance	48,435	47,170	1,265	50,200	(1,765)
Office supplies and expenses	55,156	50,468	4,688	53,214	1,942
IC2025 Expenses	15,006	12,045	2,961	-	15,006
Total General And Administrative	245,118	238,103	7,015	214,352	30,766
Total Expenses	\$1,679,340	\$1,646,135	\$33,205	\$1,881,202	(\$201,862)
Net Income (Shortfall) Grapevine	(\$299,768)	(\$299,797)	\$29	(\$612,329)	\$312,562

AA Grapevine Inc.
Statements of Activities - Actual vs Budget and Prior Year
(Income Statement)
For the periods ending September 30, 2025 and 2024

La Vina	Actual	Reforecast	Variance Actual vs Budget	Prior Year	Variance Actual vs Prior Year
Circulation (Average Number of Subscribers)					
LV Print subscriptions	7,389	7,700	(311)	6,569	820
LV Complete	161	199	(38)	109	52
LV Online subscriptions	87	83	4	73	14
LV App subscriptions	398	490	(92)	235	163
Total Circulation	8,035	8,472	(436)	6,986	1,050
Revenue per Print subscription	2.57	2.41	0.16	2.47	0.10
Revenue per LV Complete (Print & Online)	4.11	4.19	(0.08)	4.00	0.11
Revenue per LV Online subscription	1.96	2.17	(0.21)	1.59	0.37
Revenue per App subscription	2.60	2.50	0.10	1.34	1.26
Income					
Subscription Income					
Print Magazine	94,925	\$ 92,692	2,233	79,938	14,987
LV Complete	3,313	\$ 3,641	(328)	2,178	1,135
LV Online	854	\$ 930	(76)	624	230
LV App	5,173	\$ 5,789	(616)	1,580	3,593
LV Back Issues	11,428	11,359	69	10,913	515
Prior Year Revenue Adjustment	-	400	(400)	(6,177)	6,177
Total Subscription Income	\$ 115,693	\$ 114,811	\$ 882	\$ 89,057	\$ 26,637
Direct Cost					
Magazine Production	50,659	52,181	(1,522)	51,213	(554)
Audio Production	8,725	8,725	-	5,235	3,490
Postage	19,450	19,697	(247)	14,677	4,773
LV App	564	655	(91)	236	328
Total Direct Cost	79,397	81,258	(1,861)	71,361	8,036
Gross Margin on Subscriptions	36,296	33,553	2,743	17,696	18,601
Content Related Income					
Books and Booklets	118,730	123,929	(5,199)	87,278	31,452
Audio Products	-	-	-	45	(45)
Specialty Items	5,776	2,771	3,005	3,583	2,193
10% of Convention Journal Income	2,500	6,500	(4,000)		2,500
Total Content Related Income	\$ 127,006	\$ 133,200	\$ (6,194)	\$ 90,906	\$ 36,100
Cost of Goods	37,301	42,005	(4,704)	30,204	7,097
Gross Margin - Other Published Items	\$ 89,705	\$ 91,195	\$ (1,490)	\$ 60,702	\$ 29,003
Total Gross Margin	\$ 126,001	\$ 124,748	\$ 1,253	\$ 78,398	\$ 47,603

AA Grapevine Inc.
Statements of Activities - Actual vs Budget and Prior Year
(Income Statement)
For the periods ending September 30, 2025 and 2024

Expenses			Variance		Variance
	Actual	Reforecast	Actual vs Budget	Prior Year	Actual vs Prior Year
Editorial					
Salaries	123,282	124,238	(956)	141,431	(18,149)
Payroll taxes and benefits	49,002	47,324	1,678	46,768	2,234
Freelance/Temp Help	27,301	27,861	(560)	24,316	2,985
Professional fees	2,500	2,935	(435)	10,167	(7,667)
Website Maint./Development	12,039	12,289	(250)	15,354	(3,315)
Total Editorial	214,124	214,647	(523)	238,036	(23,912)
Circulation And Business					
Salaries	111,648	112,010	(362)	124,031	(12,383)
Payroll taxes and benefits	46,813	45,208	1,605	41,475	5,338
Freelance/Temp Help	-	300	(300)	7,970	(7,970)
Professional fees	13,602	11,051	2,551	31,333	(17,731)
Fulfillment - Subscription orders	49,555	46,075	3,480	27,987	21,568
AAWS HR Allocation	2,106	2,106	-	-	2,106
Total Circulation And Business	223,723	216,750	6,973	232,796	(9,073)
General And Administrative					
Depreciation expense	20,363	20,779	(416)	15,795	4,568
Meetings & Conferences	6,198	8,369	(2,171)	10,782	(4,584)
Occupany & Insurance	21,879	23,201	(1,322)	19,293	2,586
Office Supplies & Expense	2,128	2,336	(208)	3,397	(1,269)
IC2025 Expenses	1,250	1,350	(100)		1,250
Total General And Administrative	51,819	56,035	(4,216)	49,267	2,552
Total Expenses	489,667	487,432	2,235	520,099	(30,432)
Total Operating Income (Shortfall)	\$ (363,666)	\$ (362,684)	\$ (982)	\$ (441,701)	\$ 78,035
Contribution from GSB	\$ 363,666	\$ 362,684	\$ 982	\$ 441,701	\$ (78,035)

AA Grapevine Inc.
Statements of Financial Position
 (Balance Sheet)
September 30, 2025 and 2024

	<u>September 30, 2025</u>	<u>September 30, 2024</u>	<u>Variance</u>
Assets			
Current Assets			
Cash And Cash Equivalents	\$ 259,424	\$ 190,066	\$ 69,358
Accounts Receivable Net	248,646	267,846	(19,200)
Accounts Receivable GSB	44,932	42,912	2,020
Subscription Liability Fund	540,000	540,000	-
Inventory	416,328	318,460	97,868
Total Current Assets	1,509,330	1,359,284	150,046
Other Assets			
Prepaid Expenses	97,268	100,141	(2,874)
Security Deposits	13,651	13,451	200
Mobile App Net	341,839	397,037	(55,198)
Fixed Assets Net	57,783	96,046	(38,263)
Total Other Assets	510,541	606,675	(96,134)
Total Assets	<u>\$ 2,019,871</u>	<u>\$ 1,965,960</u>	<u>\$ 53,911</u>
Liabilities and Net Assets			
Current Liabilities			
Accounts Payable	\$ 342,126	\$ 205,521	\$ 136,605
Inter-Company Due to AAWS	447,012	401,461	45,551
Total Accounts Payable	789,138	606,983	234,563
Other Current Liabilities			
PR Tax And Benefits Payable	230	1,028	(798)
Accrued Expenses	17,421	90,255	(72,834)
Deferred Income Subscriptions	1,582,840	1,606,076	(23,237)
Credit card liability	6,016	-	6,016
Gift Certificate CTM	19,588	12,658	6,930
Total Other Current Liabilities	1,626,094	1,710,017	(83,923)
Total Liabilities	2,415,233	2,317,000	150,640
Net Assets			
Net Assets - Beg Bal	(1,193,257)	(341,525)	(851,732)
Transfer from Reserve Fund	1,097,664	(607,179)	1,704,843
Consolidated Net Income (Shortfall)	(299,767)	597,664	(897,431)
Total Net Assets	(395,360)	(351,040)	(44,320)
Total Liabilities And Net Assets	<u>\$ 2,019,871</u>	<u>\$ 1,965,960</u>	<u>\$ 106,320</u>

AA Grapevine Inc.
Rolling Cash Flow Forecast
For the Twelve Months Ended December 31, 2025

	ACTUAL									FORECAST			
	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Total
Grapevine & La Vina Revenue													
Consolidated Net Income (Shortfall)	\$ (51,038)	\$ (40,427)	\$ (74,300)	\$ 27,133	\$ (62,789)	\$ (45,547)	\$ (5,916)	\$ (21,604)	\$ (20,250)	\$ (39,893)	\$ (31,075)	\$ (18,487)	(384,194)
Accounts Receivable	(46,646)	(40,025)	8,514	(22,722)	667	8,315	29,143	(26,012)	(26,286)	-	-	-	(115,052)
La Vina Reimbursement Billed	(31,159)	(48,317)	(34,186)	(42,119)	(55,037)	(39,836)	(38,415)	(42,713)	(33,883)	(50,115)	(39,782)	(43,732)	(499,293)
La Vina Reimbursement Received	44,335	43,805	31,577	48,317	33,663	42,119	55,037	37,941	76,830	4,000	33,883	50,115	501,622
Draw from Reserve Fund		150,000						350,000					500,000
Inventory	(50,230)	12,680	(25,674)	(17,667)	14,371	(25,722)	2,320	13,133	(16,651)	10,000	-	-	(83,440)
Prepaid expenses			-			-			(17,509)	(3,000)		(3,000)	(23,509)
Depreciation/Amortization	12,566	12,481	12,458	12,373	14,040	15,000	15,734	16,373	17,373	17,000	17,000	17,500	179,898
Accounts Payable	121,920	(52,426)	(2,214)	(52,736)	20,783	135,325	(1,771)	(96,654)	27,745	(10,000)	(10,000)	-	79,972
Intercompany Due AAWS Charged	46,531	33,597	48,620	46,695	46,188	48,000	48,000	46,000	48,000	48,000	48,000	48,000	555,631
Intercompany Due AAWS Paid	(47,473)	(47,473)	(51,451)	-	-	(43,440)	(43,440)	(93,440)	(103,533)	(52,000)	(52,000)	-	(534,250)
Deferred Income	(38,414)	9,739	64,713	18,208	(18,441)	(51,710)	15,000	(29,807)	29,875	2,973	3,000	3,000	8,136
Int'l Conv Journal & other new content	2,715	2,100	(12,922)	6,072	(43,400)	-	(37,552)	-	-	-	-	-	(82,987)
Investment - Mobile App	(4,000)	(4,000)	(4,000)	(4,000)	(4,000)	(4,000)	(4,000)	(4,000)	(4,000)	(4,000)	(4,000)	(4,000)	(48,000)
Gift Certificates	(2,504)	500	268	3,356	2,500	500	2,821	12,449	500	500	500	500	21,890
Total Adjustments to reconcile Net Revenue to Net Cash	7,641	72,661	35,703	(4,223)	11,332	84,549	42,876	183,270	(1,540)	(36,642)	(3,400)	68,383	460,618
Cash at Beginning of Period	121,573	78,177	110,411	71,814	94,724	43,587	82,589	119,549	281,215	259,425	182,890	148,718	121,573
Cash at End of Period	\$ 78,177	\$ 110,411	\$ 71,814	\$ 94,724	\$ 43,587	\$ 82,589	\$ 119,549	\$ 281,215	\$ 259,425	\$ 182,890	\$ 148,718	\$ 198,614	\$ 198,614

A.A. Grapevine Inc.
Consolidated Comparative Income Statements
(Dollars in Thousands)

Account	Nine Months Ended September 30, 2025	Nine Months Ended September 30, 2024	Variance	2025 YTD Reforecast	Variance - Actual to Reforecast	2025 Full-Year Approved Reforecast
Grapevine						
Operating Revenue						
Subscriptions	\$1,536	\$1,485	\$51	\$1,505	\$31	\$1,990
Book and Other Content Sales	821	768	53	824	(3)	1,127
Total Operating Revenues	\$2,357	\$2,253	\$104	\$2,329	\$28	\$3,117
Cost of Goods Sold	985	992	(7)	989	(4)	1,308
Gross Margin	\$1,372	\$1,261	\$111	\$1,340	\$32	\$1,809
Operating Expense						
Editorial	360	491	(131)	358	2	486
Circulation and Business	1,074	1,175	(101)	1,050	24	1,410
General and Administrative	138	133	5	134	4	167
Total - Operating Expense	\$1,572	\$1,799	(\$227)	\$1,542	\$30	\$2,063
Operating (Deficit) Before Depreciation	(\$200)	(\$538)	\$338	(\$202)	\$2	(\$254)
Depreciation Expense	107	81	26	105	2	144
Operating (Deficit) After Depreciation	(\$307)	(\$619)	\$312	(\$307)	\$0	(\$398)
Interest on Reserve Fund	7	7	0	7	0	9
Transfer from Reserve Fund	500	500	0	598	(98)	500
Non-Operating Surplus	507	507	0	605	(98)	509
Surplus/(Deficit)	\$200	(\$112)	\$312	\$298	(98)	\$111

La Vina						
Operating Revenue						
Subscriptions	116	89	27	115	1	142
Book and Other Content Sales	127	91	36	133	(6)	182
Total Operating Revenues	\$243	\$180	\$63	\$248	(\$5)	\$324
Cost of Goods Sold						
	117	102	15	123	(6)	157
Gross Margin	\$126	\$78	\$48	\$125	\$1	\$167
Operating Expense						
Editorial	214	238	(24)	215	(1)	295
Circulation and Business	224	233	(9)	217	7	287
General and Administrative	52	49	3	56	(4)	78
Total - Operating Expense	\$490	\$520	(\$30)	\$488	\$2	\$660
Operating (Shortfall)	(\$364)	(\$442)	\$78	(\$363)	(\$1)	(\$493)
Support from General Service Board						
	364	442	(78)	363	1	493
Net after Support from General Service Board	0	0	0	0	0	0